



We are completely independent of all telecom suppliers and solely look out for your best interest with objective advice

Schooley Mitchell is the largest independent telecom consulting organization in North America – which means we provide you personalized service regardless of geography and we deliver you expertise in all areas of telecom

- In business since 1980 with 15,000+ clients in North America
- Delivered over \$165 M in documented savings to our clients
- 230+ Professional Consultants coast to coast
- Local-based office with local clients

- Our clients reduce their telecom expenses by an average of 28%
- Single point of contact for all telecom issues

Our reports include the analysis of the following services:

- |                     |                                 |
|---------------------|---------------------------------|
| • Local Service     | • Internet                      |
| • Wireless          | • Conferencing                  |
| • Long Distance     | • Electronic Payment Processing |
| • Data Connectivity | • Other Telecom expenditures    |

## You incur no expenses and make no investment

- Schooley Mitchell does all of the work, yet you always remain in control when deciding whether to accept or decline our recommendations. If you accept our recommendations, we manage the implementation at no cost to you
- Analysis is provided on a contingency basis: Schooley Mitchell's fees are self-funded out of the savings generated from reduced telecom expenses
- Specialized Software - Benchmarking Tools - Best in Class Pricing Databases
- Share in the savings 50/50 over the specified time period – and then you receive all of the savings. Results are tracked on a quarterly basis over the life of the agreement ... your share is PURE PROFIT
- We are vigilant in our review of your invoices to help you control your ongoing costs and to measure the savings we generate for you
- You take no risk – we will either save you money and self-fund our fees or give you a no-cost validation that you are receiving the best overall value for your existing services