DESIGN TRENDS
2019
COLOR TRENDS

Paints
78% of Market

Stains
17-20% of Market

DLV - Melamine and Acrylic
Trending to 5% of Market
COLOR TRENDS

Trend by Paints & Stains 2010-2018

Stain

Paint


78% 22%

78% 22%
COLOR TRENDS

Neutral Paints

OYSTER WHITE

All Shades of White - #1 Seller

Shades of Gray – #2 Seller

GRAY MIST
COLOR TRENDS

Nature Inspired Paints

Natural Palette Selections

OLIVE

MINT

AQUA
COLOR TRENDS

Walnut Inspired Stains

SUEDE

Warming Trend

SADDLE

WALNUT KITS & ACCESSORIES
COLOR TRENDS

Warm Gray Stains

SHALE

GAUNTLET
COLOR TRENDS

Warm Melamine

BISCOTTI
CHERRY

SMOKY WALNUT

TERRA OAK
COLOR TRENDS

Glossy and Matte Acrylics

Shades of White
- #1 Seller

GLOSS POPPY  GLOSS CASCADE  GLOSS BLANCO

GLOSS GOLD  GLOSS EBONY
COLOR TRENDS

Color Emergence

Blue Star Cooking - Custom Finish

Sherwin Williams “Mature Grape” SW6286
DOOR STYLES

Shaker Inspired

Inset

Slab
## Material Trends

<table>
<thead>
<tr>
<th>Door Material</th>
<th>2014</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>MPL</td>
<td>71%</td>
<td>47%</td>
</tr>
<tr>
<td>CHY</td>
<td>12%</td>
<td>4%</td>
</tr>
<tr>
<td>OAK</td>
<td>5.3%</td>
<td>4.3%</td>
</tr>
<tr>
<td>HKY</td>
<td>1.3%</td>
<td>1.7%</td>
</tr>
<tr>
<td>DLV</td>
<td>.75%</td>
<td>2%</td>
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<tr>
<td>MDF</td>
<td>7%</td>
<td>41%</td>
</tr>
</tbody>
</table>
DOOR STYLES

Shaker Inspired

Move to Transitional & Modern

GALENA

LEXINGTON

GENEVA
DOOR STYLES

Inset

MODESTO INSET

Modern Traditional

HANOVER BEADED INSET
DOOR STYLES

Slab

Trending

ARCADIA & BEL-AIR

BEL-AIR
MAXIMIZING STORAGE

Hidden Components

Unique Applications
MAXIMIZING STORAGE

Hidden Components

PET FOOD STORAGE

GROOMING STATION

HIDE-A-WAY DOGGIE BOWLS
MAXIMIZING STORAGE

Hidden Components

HIDDEN DRAWER

TIDY POWDER ROOM

VANITY MIRROR PULL-OUT
MAXIMIZING STORAGE

Hidden Components

HIDDEN STEP

K-CUP PULL-OUT

CORNER PULL-OUT

SMALL BUT ORGANIZED KITCHEN

FOIL HOLDER
MAXIMIZING STORAGE

Unique Applications

UNDER STAIR STORAGE

CLOSET ACCESSORIES AND PULL OUTS
MAXIMIZING STORAGE

Unique Applications

BEVERAGE HUT CH

K-CUP STORAGE

BOTTLE RACK IN DRAWER

POCKET DOOR w/PULL OUT SHELF FOR KEURIG MACHINE
MAXIMIZING STORAGE

Unique Applications

SPICE DRAWER INSERT AS POLISH HOLDER

BARN DOOR HARDWARE (RICHELIEU)

BUILT-IN PAPER TOWEL HOLDER
TECHNOLOGY

Modern Functionality
TECHNOLOGY

Modern Functionality

CONTEMPORARY ENTERTAINMENT CENTER

CO-PLANAR DOORS (SALICE)

RGB LED FIREPLACE (MODERN FLAMES)

RGB LIGHTING SOLUTIONS (H`AFELE)

Trending to Contemporary
TECHNOLOGY

Modern Functionality

HI TECH HOME OFFICE

ERGONOMIC DESK LIFT (H'AFELE)

KEYBOARD STORAGE

PRINTER STORAGE
Modern Functionality

TV LIFT (H’AFELE)

GENTLEMAN’S RETREAT
TECHNOLOGY

Lighting Solutions

HÄFELE

DRAWER LIGHTING

EXTERIOR LIGHTING

INTERIOR DOOR LIGHTING
DESIGN STYLES

Transitional

CAFÉ/BISTRO

INDUSTRIAL
DESIGN STYLES

Modern Contemporary

Trending

EURO INSPIRED KITCHEN

OPEN CONCEPT MASTER SUITE

Aspire Cabinetry™
DESIGN ELEMENTS

Open Shelving
DESIGN ELEMENTS

Mixed Metals

COPPER AND WROUGHT IRON

BLACK w/STAINLESS STEEL

WROUGHT IRON, STAINLESS STEEL & BRASS
DESIGN ELEMENTS

Modern Hardware

STRAIGHT LINES

RECESSED PULL

GOLA HARDWARE w/LIGHTING

LOW PROFILE PULLS
Thank you!